



BUSINESS PROPOSAL PREMIUM LUBRICATION SOLUTIONS

Date, 1 April, 2026

1. Executive Summary

This proposal outlines a strategic partnership between [**Mawaran Company**] and your organization to provide world-class lubrication solutions. As the representative of **Rymax Lubricants**, we bring Dutch engineering excellence to your fleet and machinery. Our goal is not just to supply oil, but to optimize your operational efficiency, reduce downtime, and extend the lifespan of your high value assets.

2. About Rymax Lubricants: Dutch Quality, Global Trust

Established in 1986 and headquartered in the **Netherlands**, **Rymax Lubricants** has become a global powerhouse, operating in over 55 countries.

ISO Certified Excellence: All products are manufactured under strict **ISO 9001** (Quality Management) and **ISO 14001** (Environmental Management) standards.

Official OEM Approvals: Our formulations are not merely "compatible"; they carry official approvals from major manufacturers including **Mercedes-Benz, Volvo, Renault, Volkswagen, Mack, and MAN**.

Premium Base Oils: We utilize high-quality European base oils combined with advanced additive packages to ensure superior protection under the most demanding conditions.peak efficiency.



3. Key Value Propositions

Before reviewing our product selection, it is important to highlight the technical advantages Rymax brings to your operations:

Extreme Thermal Stability: Engineered for high-temperature environments (50°C+), our oils maintain a consistent protective film, preventing oxidation and engine wear during harsh summer cycles.

Fuel Economy (FE) Technology: Our **Apollo FE-RC** and **Posidon** series are designed to reduce internal friction, leading to measurable improvements in fuel efficiency and reduced CO2 emissions.

Extended Drain Intervals: High-stability additives allow for longer service intervals, directly reducing your total cost of maintenance and labor.

4. Maximum Engine Protection & Deposit Control

Our premium formulations are designed to keep the engine's internal components in "as-new" condition. Using advanced detergent and dispersant additives, Rymax lubricants offer:

- **Sludge Prevention:** Actively prevents the buildup of harmful deposits and carbon sludge, ensuring oil passages remain clear for maximum lubrication.



- **Wear Reduction:** Provides a robust protective film that stays intact under high-pressure environments, significantly reducing metal-to-metal friction.
- **Corrosion Resistance:** Neutralizes combustion acids that cause internal engine rust, extending the total lifespan of the vehicle's heart.

5. International Certifications & Compliance

Rymax is a brand built on strict adherence to international automotive and environmental standards, giving you full confidence in every drop:

- **API & ACEA Standards:** Our products consistently meet and exceed the latest **API** (American Petroleum Institute) and **ACEA** (European Automobile Manufacturers' Association) classifications.
- **Environmental Responsibility:** We focus on low-SAPS (Sulfated Ash, Phosphorus, and Sulfur) technology, which protects modern exhaust after-treatment systems and helps reduce environmental impact.
- **Verified Quality Control:** Each production batch undergoes rigorous laboratory testing before leaving the Netherlands to ensure 100% consistency in performance and chemical composition.



Rymax Lubricants: Pushing Your Machine To Its Limits



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